

| Largest to Smallest Association                         | Member Type |                  |                    |                   |             |
|---------------------------------------------------------|-------------|------------------|--------------------|-------------------|-------------|
|                                                         | Institute   | Affiliate Member | Non-Member REALTOR | REALTOR Associate | Grand Total |
| GREATER NASHVILLE ASSOCIATION OF REALTORS® INC          | 109         | 37               | 6452               | 1                 | 6599        |
| EAST TENNESSEE REALTORS®                                | 12          | 2                | 5911               | 2                 | 5927        |
| MEMPHIS AREA ASSOCIATION OF REALTORS® INC               | 75          | 53               | 849                | 3293              | 4270        |
| WILLIAMSON COUNTY ASSOCIATION OF REALTORS® INC          | 33          |                  | 2783               | 1                 | 2817        |
| GREATER CHATTANOOGA ASSOCIATION OF REALTORS® INC        | 12          | 50               | 2648               |                   | 2710        |
| MIDDLE TENNESSEE ASSOCIATION OF REALTORS® INC           | 6           |                  | 2686               |                   | 2692        |
| ROBERTSON COUNTY ASSOCIATION OF REALTORS® INC           | 1           | 2                | 1877               |                   | 1880        |
| NORTHEAST TENNESSEE ASSOCIATION OF REALTORS® INC        |             |                  | 1819               |                   | 1819        |
| EASTERN MIDDLE TENNESSEE ASSOCIATION OF REALTORS® INC   | 2           | 4                | 1344               | 2                 | 1352        |
| CLARKSVILLE ASSOCIATION OF REALTORS®                    |             |                  | 1235               |                   | 1235        |
| SUMNER ASSOCIATION OF REALTORS® INC                     | 4           |                  | 846                |                   | 850         |
| SOUTHERN MIDDLE TENNESSEE ASSOCIATION OF REALTORS® INC  | 1           |                  | 718                |                   | 719         |
| CENTRAL WEST TENNESSEE ASSOCIATION OF REALTORS®         | 1           | 1                | 636                | 1                 | 639         |
| RIVER COUNTIES ASSOCIATION OF REALTORS® INC             | 2           | 3                | 608                | 1                 | 614         |
| TENNESSEE ASSOCIATION OF REALTORS®                      |             |                  | 602                | 3                 | 605         |
| UPPER CUMBERLAND ASSOCIATION OF REALTORS® INC           |             |                  | 590                |                   | 590         |
| GREAT SMOKY MOUNTAINS ASSOCIATION OF REALTORS® INC      | 1           |                  | 532                | 1                 | 534         |
| LAKEWAY AREA ASSOCIATION OF REALTORS® INC               |             |                  | 474                |                   | 474         |
| BRISTOL TENNESSEE VIRGINIA ASSOCIATION OF REALTORS® INC |             | 1                | 288                |                   | 289         |
| TENNESSEE VALLEY ASSOCIATION OF REALTORS® INC           |             | 1                | 139                |                   | 140         |
| REELFOOT REGIONAL ASSOCIATION OF REALTORS® INC          |             |                  | 60                 |                   | 60          |
| Grand Total                                             | 259         | 154              | 33097              | 3305              | 36815       |

| Tennessee REALTORS® Membership Compared To Previous Year |             |  |                            |                    |                     |       |                    |            |
|----------------------------------------------------------|-------------|--|----------------------------|--------------------|---------------------|-------|--------------------|------------|
| Date of Previous Year                                    |             |  | Date of Current Month/Year |                    |                     |       |                    |            |
|                                                          | Prev. Total |  | REALTOR®                   | REALTOR® Associate | Institute Affiliate | Total | Percent Difference | Non-Member |
| Western Division                                         |             |  |                            |                    |                     |       |                    |            |
| Central West Tennesse Association of REALTORS®           | 612         |  | 636                        | 1                  | 1                   | 638   | 4%                 | 1          |
| Memphis Area Association of REALTORS®                    | 4300        |  | 849                        | 3293               | 75                  | 4217  | -2%                | 53         |
| Reelfoot Regional Association of REALTORS®               | 57          |  | 60                         | 0                  | 0                   | 60    | 5%                 | 0          |
| Tennessee Valley Association of REALTORS®                | 141         |  | 139                        | 0                  | 0                   | 139   | -1%                | 1          |
|                                                          |             |  |                            |                    |                     |       |                    |            |
| Middle Division                                          |             |  |                            |                    |                     |       |                    |            |
| Clarksville Association of REALTORS®                     | 1308        |  | 1235                       | 0                  | 0                   | 1235  | -6%                | 0          |
| Eastern Middle Tennessee Association of REALTORS®        | 1392        |  | 1344                       | 2                  | 2                   | 1348  | -3%                | 4          |
| Greater Nashville Association of REALTORS®               | 6645        |  | 6452                       | 1                  | 109                 | 6562  | -1%                | 37         |
| Middle Tennessee Association of REALTORS®                | 2649        |  | 2686                       | 0                  | 6                   | 2692  | 2%                 | 0          |
| Robertson County Association of REALTORS®                | 1845        |  | 1877                       | 0                  | 1                   | 1878  | 2%                 | 2          |
| Southern Middle Tennessee Association of REALTORS®       | 737         |  | 718                        | 0                  | 1                   | 719   | -2%                | 0          |
| Sumner Association of REALTORS®                          | 859         |  | 846                        | 0                  | 4                   | 850   | -1%                | 0          |
| Upper Cumberland Association of REALTORS®                | 580         |  | 590                        | 0                  | 0                   | 590   | 2%                 | 0          |
| Williamson County Association of REALTORS®               | 2877        |  | 2783                       | 1                  | 33                  | 2817  | -2%                | 0          |
|                                                          |             |  |                            |                    |                     |       |                    |            |
| Eastern Division                                         |             |  |                            |                    |                     |       |                    |            |
| Bristol Tennessee-Virginia Association of REALTORS®      | 257         |  | 288                        | 0                  | 0                   | 288   | 12%                | 1          |
| Great Smoky Mountains Associations of REALTORS®          | 536         |  | 532                        | 1                  | 1                   | 534   | 0%                 | 0          |
| Greater Chattanooga Association of REALTORS®             | 2663        |  | 2648                       | 0                  | 12                  | 2660  | 0%                 | 50         |
| East Tennessee REALTORS®                                 | 5963        |  | 5911                       | 2                  | 12                  | 5925  | -1%                | 2          |
| Lakeway Area Association of REALTORS®                    | 480         |  | 474                        | 0                  | 0                   | 474   | -1%                | 0          |
| Northeast Tennessee Association of REALTORS®             | 1828        |  | 1819                       | 0                  | 0                   | 1819  | 0%                 | 0          |
| River Counties Association of REALTORS®                  | 593         |  | 608                        | 1                  | 2                   | 611   | 3%                 | 3          |
|                                                          |             |  |                            |                    |                     |       |                    |            |
| Tennessee REALTORS® Secondary Members                    | 551         |  | 602                        | 3                  | 0                   | 605   | 10%                | 0          |
|                                                          |             |  |                            |                    |                     |       |                    |            |
| Total                                                    | 36873       |  | 33097                      | 3305               | 259                 | 36661 | -1%                | 154        |