

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
October 2019	Single Family	All	12,328	\$3,910,107,629
October 2020	Single Family	All	11,739	\$4,021,339,336
Percentage Difference			-4.78%	2.84%

October 2019	Condo	All	814	\$219,509,423
October 2020	Condo	All	984	\$290,437,193
Percentage Difference			20.88%	32.31%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
October 2019	Single Family	West	1,921	\$416,612,211
October 2020	Single Family	West	1,771	\$438,728,846
Percentage Difference			-7.81%	5.31%

October 2019	Condo	West	57	\$10,537,849
October 2020	Condo	West	60	\$10,538,498
Percentage Difference			5.26%	0.01%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
October 2019	Single Family	Middle	6,474	\$2,511,399,634
October 2020	Single Family	Middle	5,646	\$2,302,323,785
Percentage Difference			-12.79%	-8.33%

October 2019	Condo	Middle	547	\$166,428,453
October 2020	Condo	Middle	625	\$210,528,462
Percentage Difference			14.26%	26.50%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
October 2019	Single Family	East	3,986	\$994,230,776
October 2020	Single Family	East	4,421	\$1,312,019,622
Percentage Difference			10.91%	31.96%

October 2019	Condo	East	209	\$42,317,221
October 2020	Condo	East	304	\$71,543,733
Percentage Difference			45.45%	69.07%

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
47,964	\$18,661,506,589	\$389,650	\$199,805
34,794	\$15,180,478,925	\$436,911	\$325,000
-27.46%	-18.65%	12.13%	62.66%

2,764	\$892,602,566	\$322,939	\$254,900
2,452	\$910,479,570	\$371,321	\$280,588
-11.29%	2.00%	14.98%	10.08%

Oct

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
5,208	\$1,355,311,841	\$260,237	\$179,000
3,571	\$1,037,521,253	\$290,541	\$214,900
-31.43%	-23.45%	11.64%	20.06%

119	\$22,179,449	\$186,382	\$169,500
126	\$29,962,897	\$237,801	\$199,900
5.88%	35.09%	27.59%	17.94%

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
32,705	\$14,103,054,205	\$432,052	\$329,900
26,146	\$12,131,301,848	\$464,783	\$346,900
-20.06%	-13.98%	7.58%	5.15%

2,133	\$731,585,227	\$342,984	\$267,300
1,885	\$723,102,178	\$383,609	\$289,900
-11.63%	-1.16%	11.84%	8.45%

October 2020 East Division(G)

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
10,300	\$3,278,749,309	\$318,573	\$239,900
5,310	\$2,090,763,708	\$394,112	\$285,000
-48.45%	-36.23%	23.71%	18.80%

518	\$140,185,290	\$270,628	\$217,300
453	\$159,521,361	\$352,144	\$249,900
-12.55%	13.79%	30.12%	15.00%

October 2020 All Divisions Housing Statistics

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$151	\$136	12,145
\$166	\$145	13,675
9.93%	6.62%	12.60%

\$218	\$169	895
\$253	\$201	1,081
16.06%	18.93%	20.78%

October 2020 West Division(Memphis, Reelfoot, Central West, Tennessee)

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$88	\$79	1,693
\$97	\$83	1,340
10.23%	5.06%	-20.85%

\$113	\$118	31.00
\$83	\$84	\$47
-26.55%	-28.81%	51.61%

October 2020 Middle Division(Upper Cumberland and RealTradewest)

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$163	\$144	6,555
\$172	\$149	7,635
5.52%	3.47%	16.48%

\$232	\$175	592
\$263	\$204	734
13.36%	16.57%	23.99%

Great Smoky Mountains, Greater Chattanooga, Knoxville, Lakeway, Riverfront, and RealTradewest

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$126	\$113	3,931
\$152	\$131	4,792
20.63%	15.93%	21.90%
\$162	\$137	272
\$209	\$175	\$303
29.01%	27.74%	11.40%

Statistics

New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$3,497,068,345	7,059	\$1,798,389,647
\$4,568,422,124	16,825	\$5,507,712,845
30.64%	138.35%	206.26%

\$216,445,010	476	\$122,432,755
\$278,936,184	1,327	\$346,597,201
28.87%	178.78%	183.09%

See Valley MLS's) Housing Statistics

New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$343,260,911	1,737	\$367,033,476
\$306,088,220	2,058	463,370,721
-10.83%	18.48%	26.25%

\$5,022,450	21	\$3,733,400
\$8,724,650	\$47	\$8,704,150
#VALUE!	123.81%	133.14%

CS MLS's) Housing Statistics

New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$2,224,350,139	967	\$331,667,731
\$2,938,726,428	6,916	\$2,760,774,329
32.12%	615.20%	732.39%

\$156,670,490	\$108	\$34,754,104
\$198,919,610	\$753	\$207,353,913
26.97%	597.22%	496.63%

Ver Counties, and Tennessee Virginia MLS's) Housing Stat

New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$935,447,495	4,396	\$1,107,140,021
\$1,347,830,615	7,928	\$2,304,249,284
44.08%	80.35%	108.13%

\$54,752,070	\$347	\$83,845,711
\$72,055,124	\$530	\$131,315,458
31.60%	52.74%	56.62%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
9,358	\$2,588,162,897	\$276,572	\$231,640
9,478	\$3,092,983,295	\$326,333	\$268,000
1.28%	19.50%	17.99%	15.70%

775	\$187,252,548	\$241,616	\$210,000
734	\$183,831,810	\$250,452	\$225,000
-5.29%	-1.83%	3.66%	7.14%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
1,541	\$318,580,716	\$206,736	\$169,000
1,459	\$363,529,749	\$249,164	\$209,000
-5.32%	14.11%	20.52%	23.67%

62	\$9,720,610	\$156,784	\$144,500
\$56	\$10,645,475	\$190,098	\$173,450
-9.68%	9.51%	21.25%	20.03%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
4,490	\$1,507,238,691	\$335,688	\$273,500
4,448	\$1,719,543,281	\$386,588	\$307,000
-0.94%	14.09%	15.16%	12.25%

\$482	\$132,103,466	\$274,074	\$235,000
\$441	\$122,253,838	\$277,220	\$242,000
-8.51%	-7.46%	1.15%	2.98%

Statistics

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
3,366	\$769,602,390	\$228,640	\$195,000
3,749	\$1,063,207,126	\$283,598	\$240,000
11.38%	38.15%	24.04%	23.08%
\$232	\$45,578,472	\$196,459	\$174,450
\$249	\$53,793,798	\$216,039	\$178,900
7.33%	18.02%	9.97%	2.55%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$133	\$126
\$148	\$139
11.28%	10.32%

\$184	\$151
\$180	\$153
-2.17%	1.32%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$79	\$81
\$84	\$86
6.33%	6.17%

N/A	N/A
N/A	N/A
#VALUE!	#VALUE!

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$152	\$142
\$168	\$154
10.53%	8.45%

\$204	\$167
\$202	\$163
-0.98%	-2.40%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$115	\$111
\$120	\$125
4.35%	12.61%

\$143	\$125
\$143	\$128
0.00%	2.40%