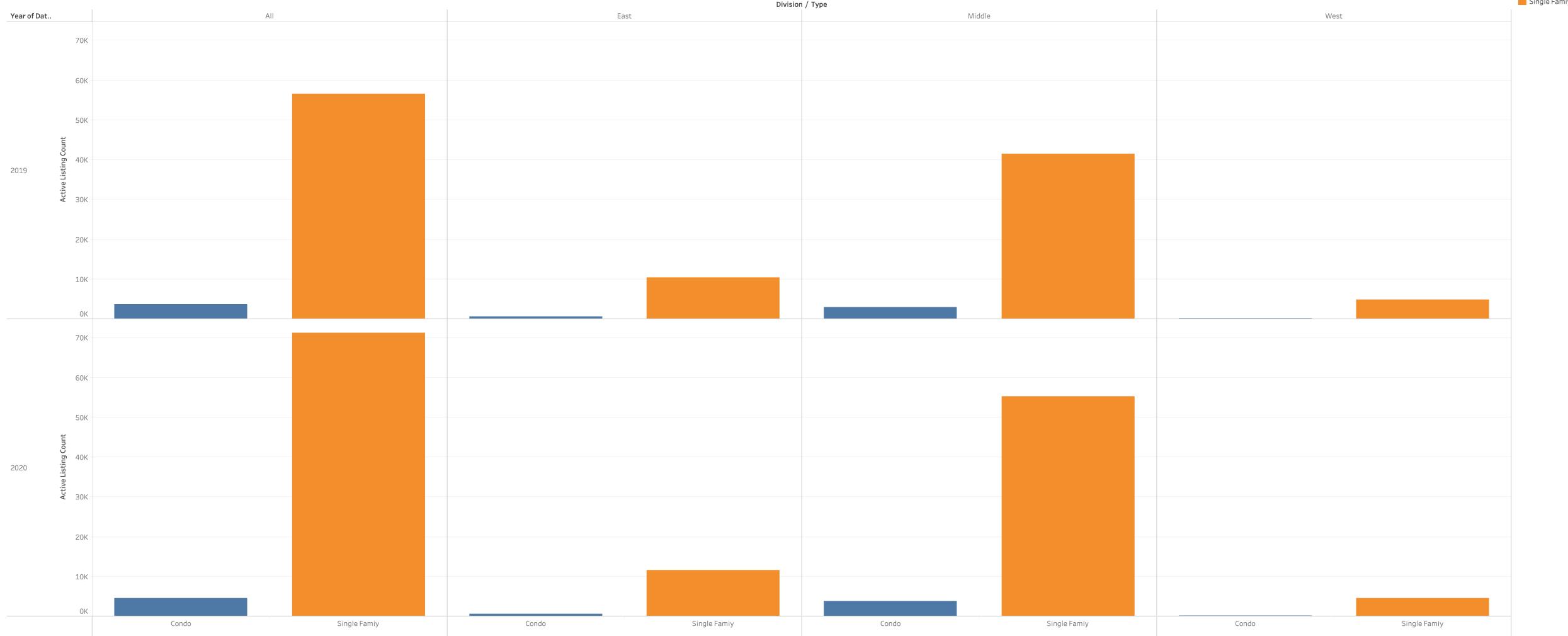


March 2020 Housing Statistics

April 16, 2020

Active Listing Count



Active Listing Count Percentage Change

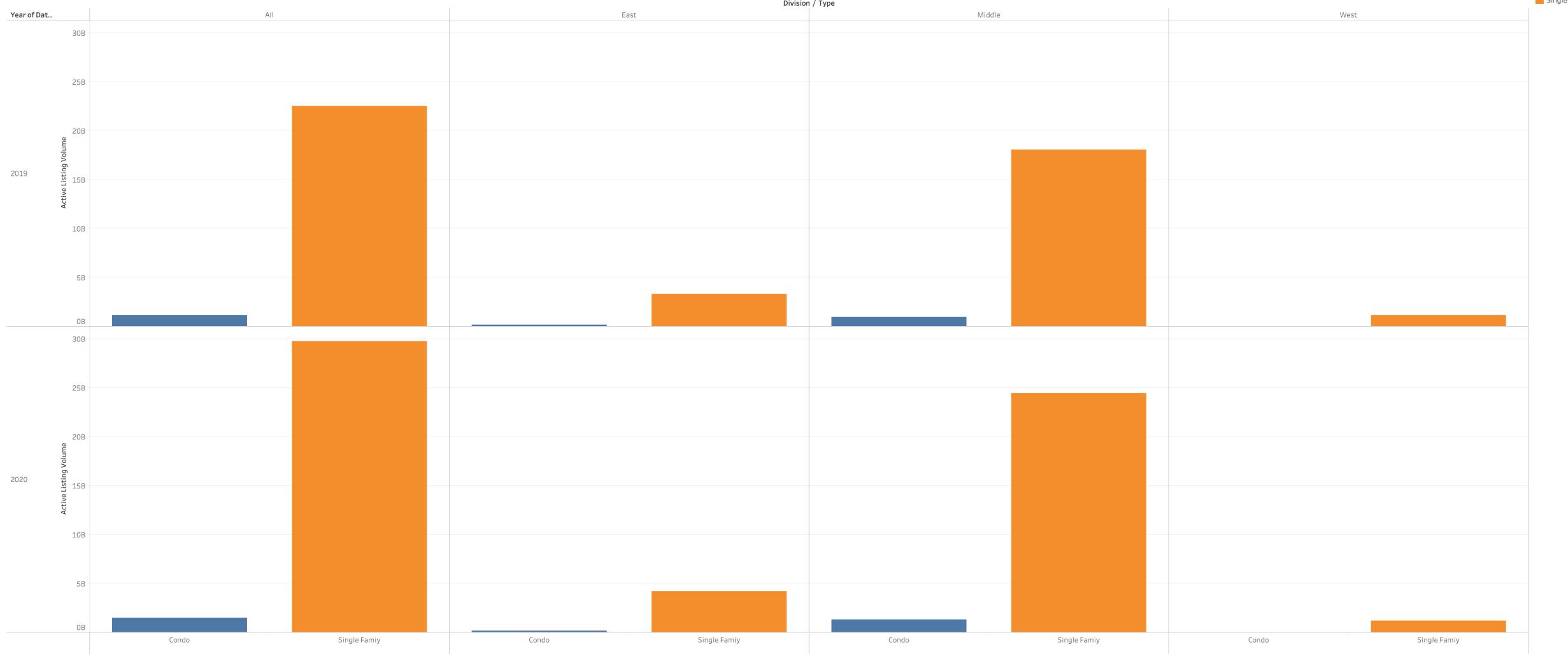
Year of Date (Month/Year)

Division / Type

Active Listing Count Percentage Change

| Year | Region | Type | Percentage Change |
|------|--------|---------------|-------------------|
| 2020 | All | Condo | 25.90% |
| | | Single Family | 25.70% |
| 2020 | East | Condo | -6.13% |
| | | Single Family | 11.09% |
| 2020 | Middle | Condo | 33.25% |
| | | Single Family | 33.17% |
| 2020 | West | Condo | 20.19% |
| | | Single Family | -6.89% |

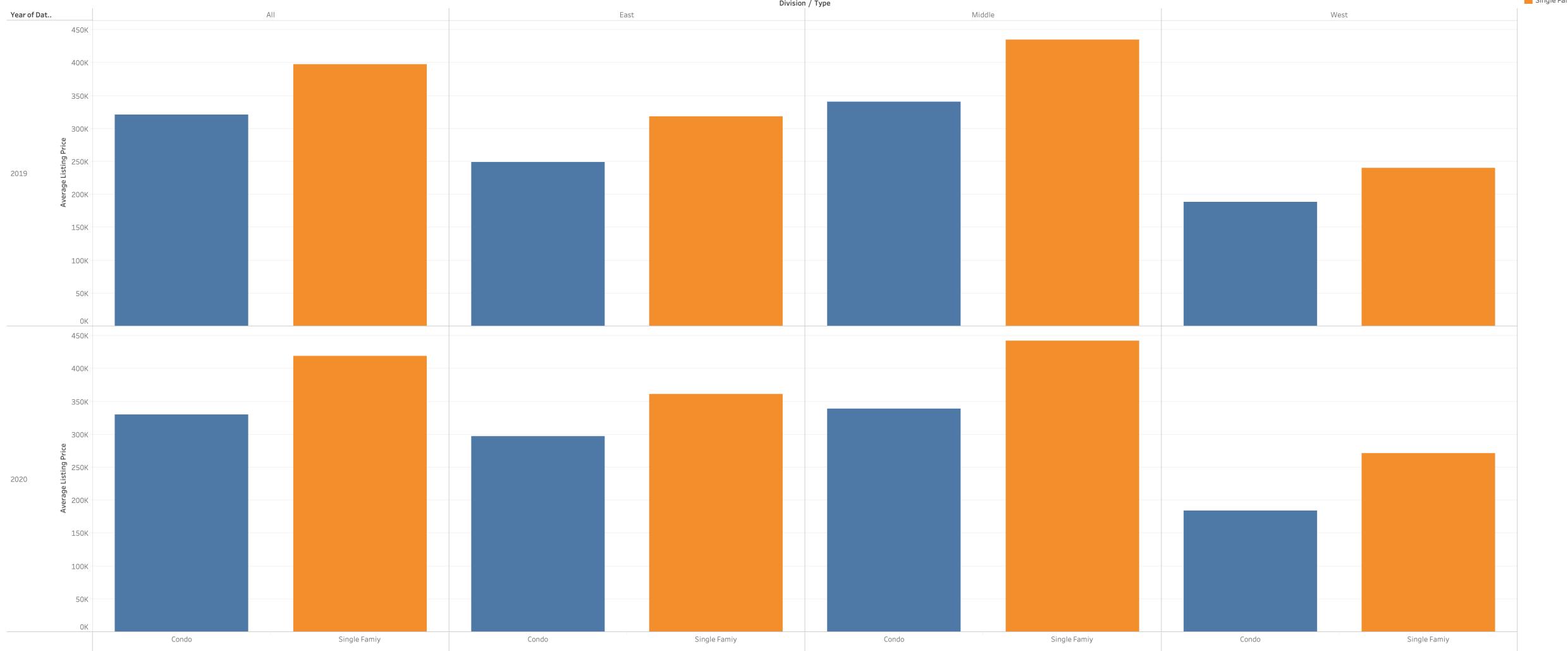
Active Listing Volume



Active Listing Volume Percentage Change

| Year of Date (Month/Year) | All | | East | | Middle | | West | |
|------------------------------|--------|---------------|--------|---------------|--------|---------------|--------|---------------|
| | Condo | Single Family |
| 2020 | 29.28% | 32.22% | 11.68% | 25.74% | 32.50% | 35.28% | 17.26% | 5.15% |

Average Listing Price



Average Listing Price Percentage Change

Year of Date (Month/Year)

Division / Type

| Year | Division | Type | Percentage Change |
|------|----------|---------------|-------------------|
| 2020 | All | Condo | 2.70% |
| | | Single Family | 5.19% |
| 2020 | East | Condo | 19.18% |
| | | Single Family | 13.26% |
| 2020 | Middle | Condo | -0.58% |
| | | Single Family | 1.58% |
| 2020 | West | Condo | -2.44% |
| | | Single Family | 12.92% |

Type
 Condo
 Single Family

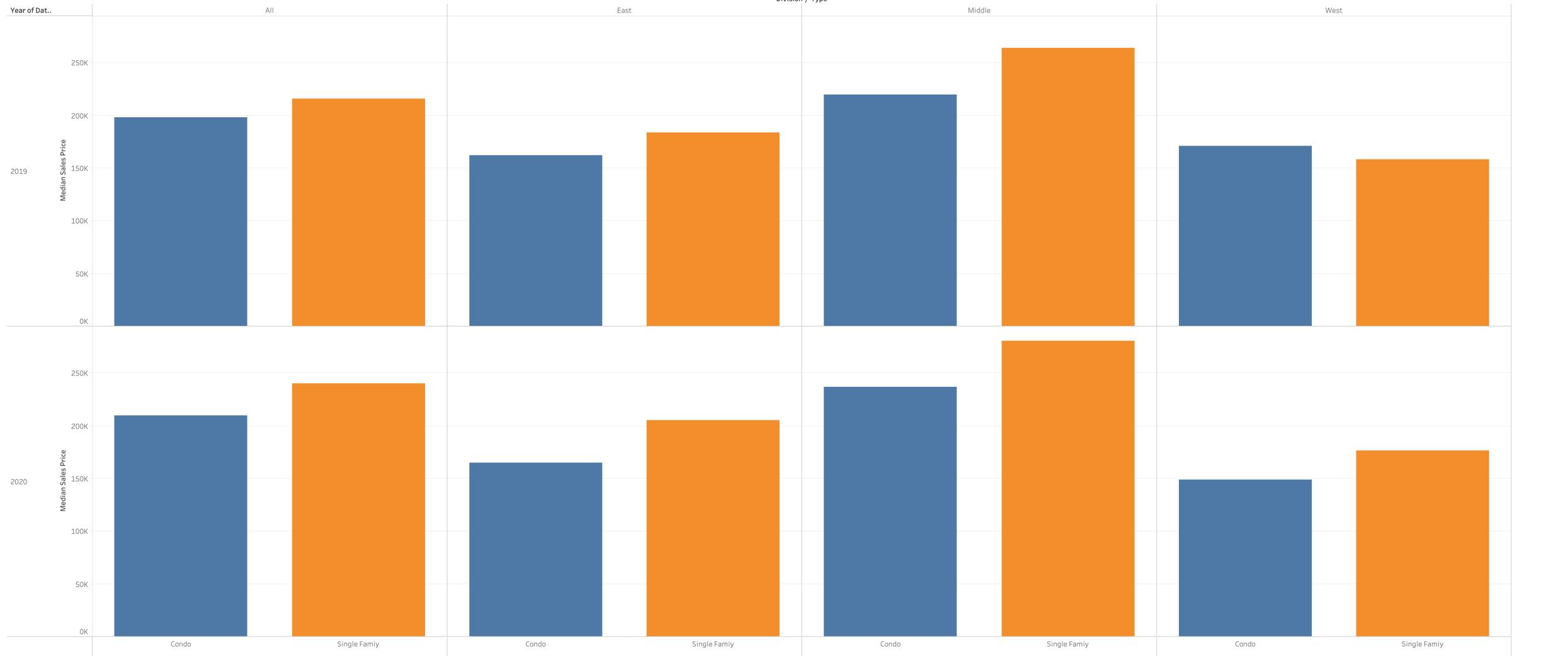
Average Sales Price



Average Sales Price Percentage Change

| Year of Date (Month/Year) | Division / Type | | | | | | | |
|------------------------------|-----------------|--------|---------------|--------|---------------|-------|---------------|--------|
| | All | | East | | Middle | | West | |
| Condo | Single Family | Condo | Single Family | Condo | Single Family | Condo | Single Family | |
| 2020 | 2.30% | 17.62% | -3.64% | 34.36% | 4.47% | 7.30% | -6.88% | 13.37% |

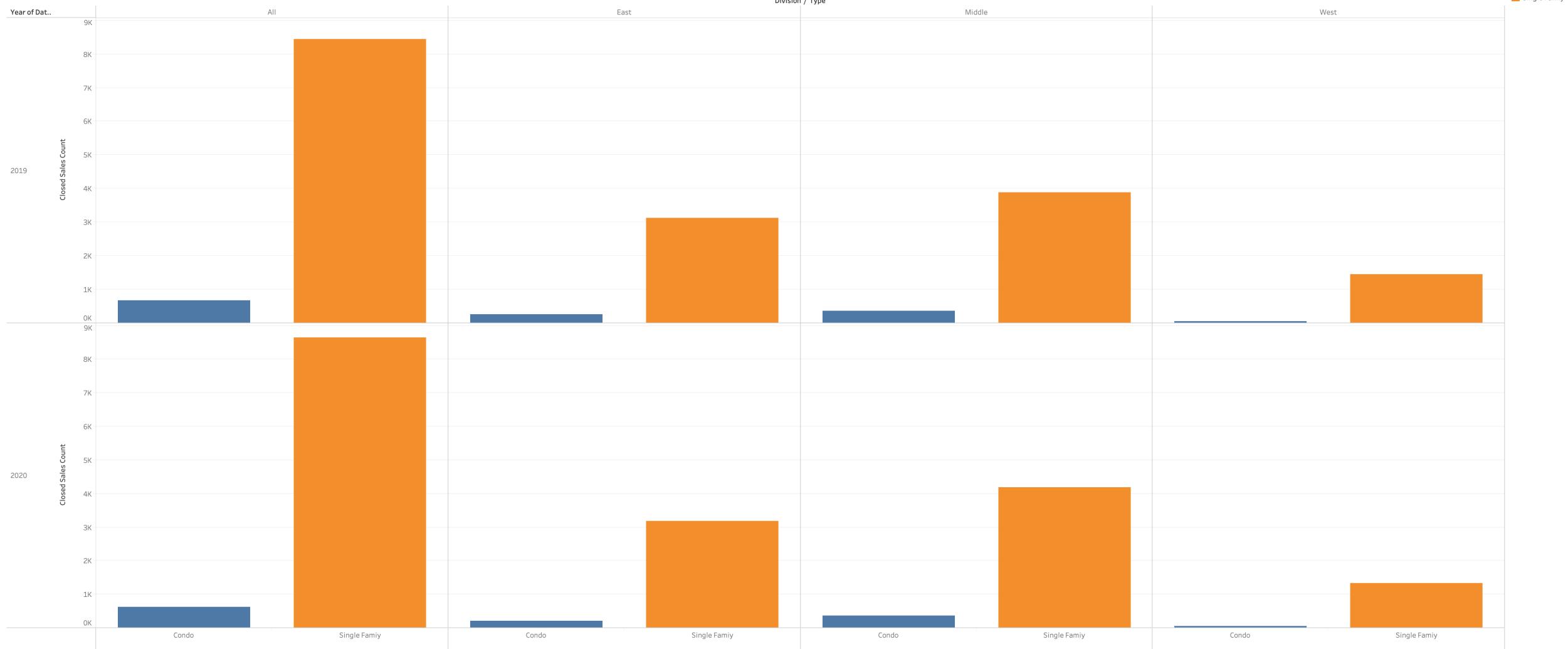
Median Sales Price



Median Sales Price

| Year of Date (Month/Year..) | All | East | Middle | West |
|-----------------------------|-------------------------------------|-------------------------------------|------------------------------------|---------------------------------------|
| 2020 | Condo 6.06% Single Family 11.16% | Condo 1.85% Single Family 11.68% | Condo 7.73% Single Family 6.17% | Condo -12.85% Single Family 11.36% |

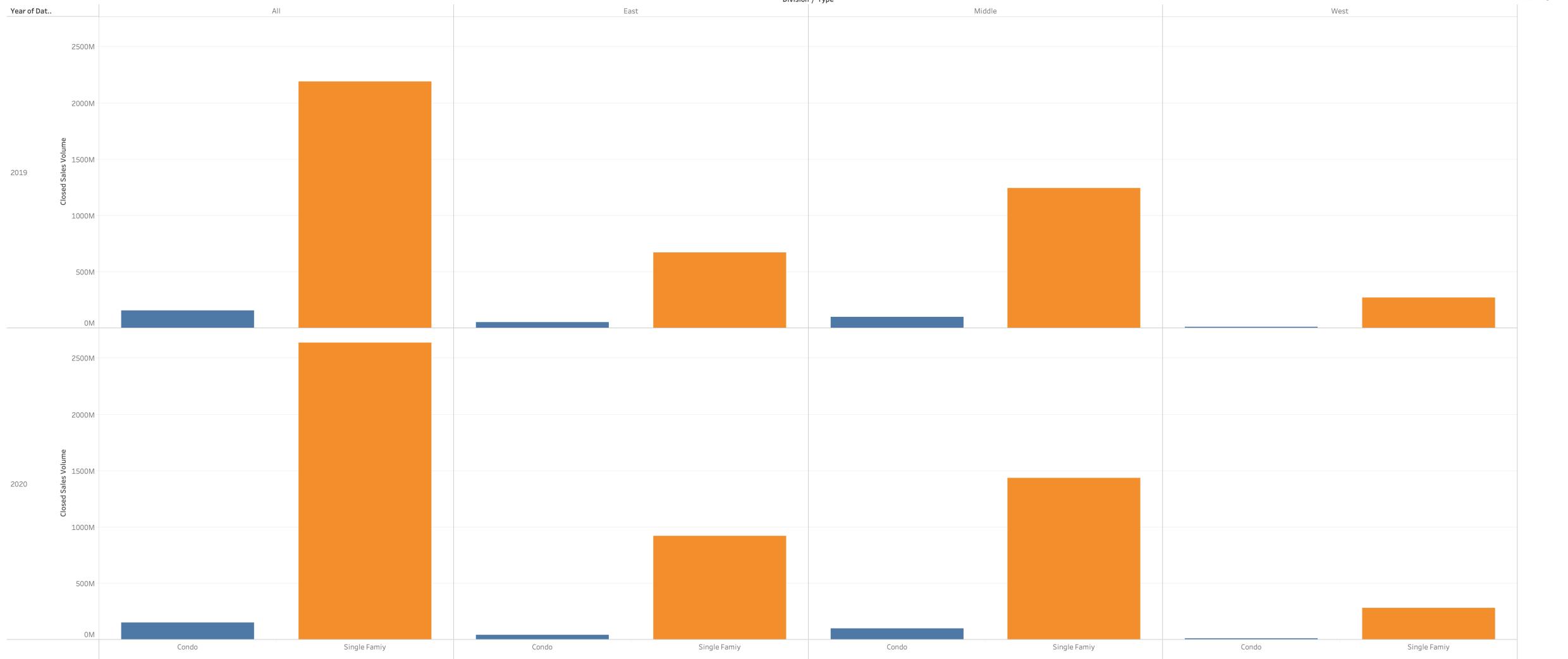
Closed Sales Count



Closed Sales Count

| Year of Date (Month/Yea..) | All | East | Middle | West |
|-------------------------------|---------------------------------------|--|---------------------------------------|---------------------------------------|
| 2020 | Condo: -6.28% Single Family: 2.43% | Condo: -15.94% Single Family: 1.60% | Condo: -1.37% Single Family: 7.73% | Condo: 5.77% Single Family: -8.53% |

Closed Sales Volume



Closed Sales Volume

| Year of Date (Month/Year..) | All | East | Middle | West |
|-----------------------------|--|---|---------------------------------------|---------------------------------------|
| 2020 | Condo: -3.96% Single Family: 20.48% | Condo: -19.00% Single Family: 36.51% | Condo: 3.04% Single Family: 15.60% | Condo: -1.50% Single Family: 3.70% |

March 2020 Statistics

| Year of Date.. | Division / Type | | | | | | | | West |
|----------------|-----------------------|---------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|
| | All | | East | | Middle | | Condo | | |
| | Condo | Single Famiy | Condo | Single Family | Condo | Single Family | Condo | Single Family | Condo |
| 2019 | Active Listing Count | 3,657 | 56,642 | 636 | 10,465 | 2,914 | 41,531 | 104 | 4,807 |
| | Active Listing Volume | 1,173,953,312 | 22,540,256,938 | 158,388,458 | 3,335,745,569 | 992,855,335 | 18,081,558,979 | 19,618,719 | 1,154,868,701 |
| | Average Listing Price | 321,191 | 398,013 | 249,038 | 318,874 | 340,953 | 435,438 | 188,642 | 240,247 |
| | Average Sales Price | 235,662 | 259,127 | 199,509 | 215,483 | 268,104 | 320,400 | 181,820 | 186,391 |
| | Closed Sales Count | 669 | 8,443 | 251 | 3,125 | 366 | 3,880 | 52 | 1,453 |
| | Closed Sales Volume | 157,657,598 | 2,187,807,445 | 50,076,738 | 673,384,920 | 98,126,209 | 1,243,153,811 | 9,454,651 | 270,826,773 |
| | Median Listing Price | 260,000 | 309,000 | 205,000 | 244,500 | 270,823 | 334,999 | 169,700 | 159,900 |
| 2020 | Active Listing Count | 4,604 | 71,201 | 597 | 11,626 | 3,883 | 55,306 | 125 | 4,476 |
| | Active Listing Volume | 1,517,673,390 | 29,801,729,025 | 176,891,291 | 4,194,355,503 | 1,315,562,800 | 24,459,925,258 | 23,005,539 | 1,214,330,707 |
| | Average Listing Price | 329,857 | 418,675 | 296,797 | 361,147 | 338,975 | 442,329 | 184,044 | 271,298 |
| | Average Sales Price | 241,091 | 304,795 | 192,244 | 289,526 | 280,094 | 343,802 | 169,317 | 211,317 |
| | Closed Sales Count | 627 | 8,648 | 211 | 3,175 | 361 | 4,180 | 55 | 1,329 |
| | Closed Sales Volume | 151,417,774 | 2,635,870,311 | 40,563,543 | 919,246,580 | 101,113,790 | 1,437,093,979 | 9,312,462 | 280,839,693 |
| | Median Listing Price | 264,990 | 324,900 | 249,700 | 269,900 | 269,500 | 339,900 | 169,000 | 186,350 |

Percentage Change for March 2019 to March 2020

| Year of Date (Month/Year..) | Division / Type | | | | | | | | West |
|--------------------------------|-------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| | All | | East | | Middle | | Condo | | |
| | Condo | Single Famiy | Condo | Single Famiy | Condo | Single Famiy | Condo | Single Famiy | Condo |
| 2020 | % Difference in Active List.. | 29.28% | 32.22% | 11.68% | 25.74% | 32.50% | 35.28% | 17.26% | 5.15% |
| | % Difference in Average Li.. | 2.70% | 5.19% | 19.18% | 13.26% | -0.58% | 1.58% | -2.44% | 12.92% |
| | % Difference in Average S.. | 2.30% | 17.62% | -3.64% | 34.36% | 4.47% | 7.30% | -6.88% | 13.37% |
| | % Difference in Closed Sal.. | -6.28% | 2.43% | -15.94% | 1.60% | -1.37% | 7.73% | 5.77% | -8.53% |
| | % Difference in Closed Sal.. | -3.96% | 20.48% | -19.00% | 36.51% | 3.04% | 15.60% | -1.50% | 3.70% |
| | % Difference in Median Li.. | 1.92% | 5.15% | 21.80% | 10.39% | -0.49% | 1.46% | -0.41% | 16.54% |