Mission and Purpose of A.R.E.A.

MISSION

To empower and equip Tennessee REALTORS® to lead.

PURPOSE

The purpose of our Tennessee REALTORS® Leadership Program is to identify emerging REALTOR® leaders. A.R.E.A. will empower the individuals in the program to maximize their leadership potential.

- Participation is open to all active Tennessee REALTORS® in good standing with the Association and with the Tennessee Real Estate Commission (TREC).
- Attendance at all sessions is mandatory. One excused absence is permitted but the absence will result in not graduating with his/her class. The absence may be made up during the following year's program and the participant will then graduate with the next class.
- The cost of this comprehensive leadership program is \$899 and includes all courses, meals, required overnight accommodations, class materials and complimentary Early Bird registration for the Annual Convention.