

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
November 2019	Single Family	All	9,667	\$3,037,111,950
November 2020	Single Family	All	9,561	\$3,244,680,457
Percentage Difference			-1.10%	6.83%

November 2019	Condo	All	793	\$272,135,327
November 2020	Condo	All	867	\$247,996,248
Percentage Difference			9.33%	-8.87%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
November 2019	Single Family	West	1,497	\$313,218,088
November 2020	Single Family	West	1,519	\$353,514,347
Percentage Difference			1.47%	12.87%

November 2019	Condo	West	53	\$7,899,679
November 2020	Condo	West	59	\$11,255,449
Percentage Difference			11.32%	42.48%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
November 2019	Single Family	Middle	5,029	\$1,885,232,647
November 2020	Single Family	Middle	4,527	\$1,815,881,725
Percentage Difference			-9.98%	-3.68%

November 2019	Condo	Middle	508	\$213,580,059
November 2020	Condo	Middle	570	\$184,423,333
Percentage Difference			12.20%	-13.65%

Date (Month Year)	Type	Division	New Listing Count	New Listing Volume
November 2019	Single Family	East	3,176	\$845,144,264
November 2020	Single Family	East	3,567	\$1,068,347,197
Percentage Difference			12.31%	26.41%

November 2019	Condo	East	232	\$50,254,589
November 2020	Condo	East	239	\$52,382,066
Percentage Difference			3.02%	4.23%

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
46,537	\$18,238,986,520	\$392,388	\$299,900
33,602	\$14,717,165,618	\$438,298	\$325,000
-27.80%	-19.31%	11.70%	8.37%

2,726	\$908,209,137	\$333,165	\$253,475
2,455	\$900,709,289	\$367,037	\$284,495
-9.94%	-0.83%	10.17%	12.24%

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Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
4,983	\$1,297,131,611	\$260,311	\$179,000
3,424	\$967,983,428	\$282,705	\$201,000
-31.29%	-25.38%	8.60%	12.29%

115	\$20,198,678	\$175,641	\$152,000
136	\$31,198,793	\$229,403	\$211,450
18.26%	54.46%	30.61%	39.11%

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
32,099	\$13,904,173,279	\$433,828	\$329,900
25,659	\$11,955,555,181	\$466,303	\$346,800
-20.06%	-14.01%	7.49%	5.12%

2,080	\$741,852,133	\$356,660	\$265,000
1,893	\$719,153,218	\$380,102	\$289,900
-8.99%	-3.06%	6.57%	9.40%

November 2020 East Division(

Active Listing Count	Active Listing Volume	Average Listing Price	Median Listing Price
9,964	\$3,218,114,023	\$323,169	\$239,900
4,918	\$1,945,800,035	\$396,051	\$279,900
-50.64%	-39.54%	22.55%	16.67%

525	\$143,907,026	\$274,109	\$219,900
413	\$145,871,230	\$353,199	\$269,900
-21.33%	1.36%	28.85%	22.74%

November 2020 All Divisions Housing Stat

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$152	\$136	25,157
\$167	\$145	12,641
9.87%	6.62%	-49.75%
\$218	\$169	1,884
\$252	\$201	1,030
15.60%	18.93%	-45.33%

November 2020 West Division(Memphis, Reelfoot, Central West, Tennessee)

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$88	\$79	1,462
\$97	\$82	1,254
10.23%	3.80%	-14.23%
\$111	\$106	52.00
\$100	\$109	\$25
-9.91%	2.83%	-51.92%

November 2020 Middle Division(Upper Cumberland and RealTr

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$163	\$144	5,664
\$173	\$149	7,039
6.13%	3.47%	24.28%
\$232	\$175	507
\$261	\$204	718
12.50%	16.57%	41.62%

Great Smoky Mountains, Greater Chattanooga, Knoxville, Lakeway, R

Average Listing Price per Sq. Ft.	Median Listing Price per Sq. Ft.	New Pending Sales Count
\$127	\$113	18,056
\$154	\$131	4,428
21.26%	15.93%	-75.48%
\$163	\$137	1,325
\$214	\$180	\$289
31.29%	31.39%	-78.19%

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New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$5,945,285,240	6,543	\$1,677,130,460
\$4,169,824,326	15,981	\$5,312,016,519
-29.86%	144.25%	216.73%
\$360,543,957	\$437	\$112,127,549
\$271,892,059	1,316	\$342,206,737
-24.59%	201.14%	205.19%

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New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$291,488,933	1,590	\$335,263,340
\$276,262,715	2,021	456,251,706
-5.22%	27.11%	36.09%
\$8,724,900	\$32	\$4,422,100
\$3,702,550	\$35	\$6,126,650
-57.56%	9.38%	38.55%

acs MLS's) Housing Statistics

New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$1,922,673,252	\$837	\$290,017,612
\$2,655,798,715	6,553	\$2,661,699,350
38.13%	682.92%	817.77%
\$150,217,144	96	\$29,871,550
\$207,938,367	766	\$212,937,613
38.43%	697.92%	612.84%

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New Pending Sales Volume	Pending Sales Count	Pending Sales Volume
\$3,735,249,765	4,156	\$1,060,397,913
\$1,255,001,484	7,491	\$2,213,240,426
-66.40%	80.25%	108.72%
\$201,601,913	\$309	\$77,833,899
\$60,555,642	\$515	\$122,797,124
-69.96%	66.67%	57.77%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
8,219	\$2,269,923,710	\$276,180	\$232,000
8,943	\$2,847,078,910	\$318,358	\$265,000
8.81%	25.43%	15.27%	14.22%

\$635	\$159,143,815	\$250,620	\$211,500
680	\$179,010,033	\$263,250	\$229,995
7.09%	12.48%	5.04%	8.74%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
1,365	\$273,499,146	\$200,366	\$169,900
1,329	\$315,450,430	\$237,359	\$204,900
-2.64%	15.34%	18.46%	20.60%

31	\$6,447,850	\$207,995	\$174,000
\$39	\$6,705,230	\$171,929	\$175,000
25.81%	3.99%	-17.34%	0.57%

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
3,923	\$1,317,178,429	\$335,758	\$278,000
4,178	\$1,562,126,642	\$373,893	\$307,000
6.50%	18.60%	11.36%	10.43%

376	\$109,594,935	\$291,476	\$239,900
404	\$116,266,501	\$287,788	\$242,195
7.45%	6.09%	-1.27%	0.96%

Statistics

Closed Sales Count	Closed Sales Volume	Average Sales Price	Median Sales Price
2,961	\$685,265,335	\$231,430	\$197,500
3,482	\$978,008,281	\$280,875	\$235,000
17.60%	42.72%	21.36%	18.99%

227	\$42,226,130	\$186,018	\$169,900
241	\$56,570,302	\$234,732	\$200,000
6.17%	33.97%	26.19%	17.72%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$134	\$127
\$147	\$139
9.70%	9.45%

\$181	\$147
\$189	\$156
4.42%	6.12%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$81	\$81
\$90	\$90
11.11%	11.11%

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Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$152	\$143
\$167	\$154
9.87%	7.69%

\$208	\$158
\$211	\$166
1.44%	5.06%

Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$117	\$112
\$130	\$125
11.11%	11.61%

\$135	\$121
\$150	\$132
11.11%	9.09%