



|          |                 | Goal                      |                           |                             | Actual through September 30, 2020 |                   |                               |                         |               |                    |
|----------|-----------------|---------------------------|---------------------------|-----------------------------|-----------------------------------|-------------------|-------------------------------|-------------------------|---------------|--------------------|
|          |                 | Membership as of 10/31/18 | Investor Goal (37% Part.) | Total per Local Association | Participants to Date \$15 or more | Total Contributed | Remaining Amount to Meet Goal | % of Participation Goal | % Dollar Goal | Average Investment |
| WESTERN  | Central W. TN   | 495                       | 183                       | \$18,533                    | 330                               | \$16,890.00       | (\$1,643)                     | 180%                    | 91%           | \$ 51.18           |
|          | Memphis Area    | 3,700                     | 1,369                     | \$138,527                   | 1502                              | \$95,520.00       | (\$43,007)                    | 110%                    | 69%           | \$ 63.60           |
|          | TN Valley       | 127                       | 47                        | \$4,755                     | 117                               | \$3,740.00        | (\$1,015)                     | 249%                    | 79%           | \$ 31.97           |
|          | Reelfoot Reg.   | 55                        | 20                        | \$2,059                     | 59                                | \$1,970.00        | (\$89)                        | 290%                    | 96%           | \$ 33.39           |
| MIDDLE   | Clarksville     | 1,052                     | 389                       | \$39,387                    | 525                               | \$69,137.79       | \$29,751                      | 135%                    | 176%          | \$ 131.69          |
|          | E. Middle TN    | 1,298                     | 480                       | \$48,597                    | 1057                              | \$31,365.00       | (\$17,232)                    | 220%                    | 65%           | \$ 29.67           |
|          | Gr. Nashville   | 5,181                     | 1,917                     | \$193,975                   | 2697                              | \$121,056.00      | (\$72,919)                    | 141%                    | 62%           | \$ 44.89           |
|          | Middle TN       | 2,018                     | 747                       | \$75,553                    | 665                               | \$44,052.00       | (\$31,501)                    | 89%                     | 58%           | \$ 66.24           |
|          | Robertson       | 1,251                     | 463                       | \$46,837                    | 918                               | \$26,730.00       | (\$20,107)                    | 198%                    | 57%           | \$ 29.12           |
|          | S. Middle TN    | 577                       | 213                       | \$21,603                    | 199                               | \$6,625.00        | (\$14,978)                    | 93%                     | 31%           | \$ 33.29           |
|          | Sumner          | 816                       | 302                       | \$30,551                    | 445                               | \$37,365.00       | \$6,814                       | 147%                    | 122%          | \$ 83.97           |
|          | U. Cumberland   | 403                       | 149                       | \$15,088                    | 248                               | \$15,390.00       | \$302                         | 166%                    | 102%          | \$ 62.06           |
| EASTERN  | Williamson      | 2,670                     | 988                       | \$99,964                    | 1443                              | \$67,490.60       | (\$32,473)                    | 146%                    | 68%           | \$ 46.77           |
|          | Bristol TN-VA   | 224                       | 83                        | \$8,387                     | 107                               | \$5,111.00        | (\$3,276)                     | 129%                    | 61%           | \$ 47.77           |
|          | Gr. Chattanooga | 1,940                     | 718                       | \$72,633                    | 671                               | \$59,687.01       | (\$12,946)                    | 93%                     | 82%           | \$ 88.95           |
|          | G. Smoky Mtns   | 428                       | 158                       | \$16,024                    | 337                               | \$18,445.00       | \$2,421                       | 213%                    | 115%          | \$ 54.73           |
|          | Knoxville       | 4,619                     | 1,709                     | \$172,934                   | 2015                              | \$77,642.77       | (\$95,291)                    | 118%                    | 45%           | \$ 38.53           |
|          | Lakeway Area    | 396                       | 147                       | \$14,826                    | 298                               | \$19,419.00       | \$4,593                       | 203%                    | 131%          | \$ 65.16           |
|          | Northeast TN    | 1,341                     | 496                       | \$50,207                    | 912                               | \$59,284.89       | \$9,078                       | 184%                    | 118%          | \$ 65.01           |
|          | River Counties  | 581                       | 215                       | \$21,752                    | 320                               | \$13,215.00       | (\$8,537)                     | 149%                    | 61%           | \$ 41.30           |
| AT LARGE |                 |                           |                           |                             |                                   | \$25,540.00       |                               |                         |               |                    |
| TOTALS   |                 | 29,172                    | 10,794                    | \$1,092,192                 | 14,865                            | \$815,676.06      | (\$276,516)                   | 138%                    | 75%           | \$ 54.87           |

\*Each local association should be utilizing the Aristotle PAC management system to keep track of their local numbers.