

All Divisions (All MLS)

Date (Month/Year)	Type	Division	New Listing Count	New Listing Volume
Aug-20	Single Family	All	12,933	\$4,549,311,615
Aug-19	Single Family	All	13,410	\$4,148,184,390
Percentage Difference	Single Family	All	-3.56%	9.67%
Aug-20	Condo	All	1,153	\$324,582,153
Aug-19	Condo	All	974	\$268,077,027
Percentage Difference	Condo	All	18.38%	21.08%

West Division (Memphis, Reelfoot, Central West, Tennessee Valley MLS's)

Date (Month/Year)	Type	Division	New Listing Count	New Listing Volume
Aug-20	Single Family	West	1,929	\$472,692,898
Aug-19	Single Family	West	2,125	\$464,681,472
Percentage Difference	Single Family	West	-9.22%	1.72%
Aug-20	Condo	West	50	\$10,504,600
Aug-19	Condo	West	74	\$11,275,400
Percentage Difference	Condo	West	-32.43%	-6.84%

Middle Division (RealTracs, Upper Cumberland MLS's)

Date (Month/Year)	Type	Division	New Listing Count	New Listing Volume
Aug-20	Single Family	Middle	6,261	\$2,755,123,028
Aug-19	Single Family	Middle	6,902	\$2,548,539,541
Percentage Difference	Single Family	Middle	-9.29%	8.11%
Aug-20	Condo	Middle	727	\$224,443,633
Aug-19	Condo	Middle	601	\$194,749,641
Percentage Difference	Condo	Middle	20.97%	15.25%

East Division (Great Smoky Mountains, Greater Chattanooga, Knoxville, Lakeway, Ri

Date (Month/Year)	Type	Division	New Listing Count	New Listing Volume
Aug-20	Single Family	East	4,643	\$1,353,095,199
Aug-19	Single Family	East	4,453	\$1,150,830,223
Percentage Difference	Single Family	East	4.27%	17.58%
Aug-20	Condo	East	382	\$91,175,850
Aug-19	Condo	East	301	\$62,431,886
Percentage Difference	Condo	East	26.91%	46.04%

Active Listing Count	Active Listing Volume	Average Listing Price
37,382	\$16,284,430,308	\$436,404
47,989	\$18,623,715,324	\$388,512
-22.10%	-12.56%	12.33%
2,626	\$964,098,315	\$367,976
3,005	\$964,822,367	\$321,072
-12.61%	-0.08%	14.61%

Active Listing Count	Active Listing Volume	Average Listing Price
3,758	\$1,087,493,715	\$289,381
5,313	\$1,386,913,483	\$261,041
-29.27%	-21.59%	10.86%
129	\$30,459,199	\$236,118
126	\$21,353,433	\$169,472
2.38%	42.64%	39.33%

Active Listing Count	Active Listing Volume	Average Listing Price
27,910	\$12,931,079,471	\$464,162
32,766	\$14,051,710,397	\$429,480
-14.82%	-7.98%	8.08%
2,080	\$786,386,331	\$378,070
2,329	\$784,151,847	\$336,690
-10.69%	0.28%	12.29%

iver Counties, Tennessee Virginia MLS's)

Active Listing Count	Active Listing Volume	Average Listing Price
6,078	\$2,365,737,163	\$389,935
10,059	\$3,194,926,283	\$317,777
-39.58%	-25.95%	22.71%
499	\$167,145,466	\$339,037
554	\$159,991,287	\$288,793
-9.93%	4.47%	17.40%

August 2020 Percentage

Median Listing Price	Average Listing price per Sq. Ft.	Median Listing Price per Sq. Ft.
\$328,990	\$165	\$144
\$299,900	\$150	\$135
9.70%	10.00%	6.67%

\$276,700	\$248	\$193
\$252,990	\$222	\$170
9.37%	11.71%	13.53%

Median Listing Price	Average Listing price per Sq. Ft.	Median Listing Price per Sq. Ft.
\$199,900	\$93	\$81
\$175,900	\$87	\$79
13.64%	6.90%	2.53%

\$195,000	\$94	\$110
\$155,000	\$115	\$99
25.81%	-18.26%	11.11%

Median Listing Price	Average Listing price per Sq. Ft.	Median Listing Price per Sq. Ft.
\$347,700	\$172	\$149
\$329,900	\$162	\$143
5.40%	6.17%	4.20%

\$284,700	\$255	\$195
\$265,000	\$235	\$178
7.43%	8.51%	9.55%

Median Listing Price	Average Listing price per Sq. Ft.	Median Listing Price per Sq. Ft.
\$289,900	\$150	\$130
\$244,900	\$125	\$112
18.37%	20.00%	16.07%

\$249,900	\$202	\$163
\$210,000	\$165	\$138
19.00%	22.42%	18.12%

Difference By Division and Type

New Pending Sales Count	New Pending Sales Volume	Pending Sales Count
15,864	\$5,260,078,532	16,390
12,708	\$3,565,167,417	7,566
24.83%	47.54%	116.63%

1,306	\$329,036,668	1,325
818	\$192,929,835	506
59.66%	70.55%	161.86%

New Pending Sales Count	New Pending Sales Volume	Pending Sales Count
1,606	\$376,346,589	2,062
1,927	\$385,032,366	1,829
-16.66%	-2.26%	12.74%

\$41	\$8,003,100	\$41
\$75	\$13,185,250	\$45
-45.33%	-39.30%	-8.89%

New Pending Sales Count	New Pending Sales Volume	Pending Sales Count
8,682	\$3,304,657,268	6,365
6,291	\$2,116,794,069	1,235
38.01%	56.12%	415.38%

876	\$236,174,876	662
429	\$118,095,396	120
104.20%	99.99%	451.67%

New Pending Sales Count	New Pending Sales Volume	Pending Sales Count
5,679	\$1,605,316,633	7,902
4,548	\$1,072,611,256	4,568
24.87%	49.66%	72.99%

391	\$85,233,291	534
315	\$61,799,089	342
24.13%	37.92%	56.14%

Pending Sales Volume	Closed Sales Count	Closed Sales Volume	Average Sales Price
\$5,288,950,034	10,864	\$3,443,737,335	\$316,986
\$1,913,918,755	10,709	\$2,980,242,574	\$278,293
176.34%	1.45%	15.55%	13.90%
\$337,512,417	777	\$187,212,160	\$240,942
\$122,675,079	852	\$208,675,079	\$244,924
175.13%	-8.80%	-10.29%	-1.63%

Pending Sales Volume	Closed Sales Count	Closed Sales Volume	Average Sales Price
\$469,412,777	1,707	\$417,284,509	\$244,455
\$394,009,485	1,761	\$367,399,368	\$208,631
19.14%	-3.07%	13.58%	17.17%
\$7,628,750	\$55	\$11,466,100	\$208,475
\$9,038,500	\$64	\$10,206,243	\$159,473
-15.60%	-14.06%	12.34%	30.73%

Pending Sales Volume	Closed Sales Count	Closed Sales Volume	Average Sales Price
\$2,536,100,720	5,163	\$1,939,422,523	\$375,639
\$403,029,069	5,092	\$1,706,741,379	\$335,181
529.26%	1.39%	13.63%	12.07%
\$178,033,791	481	\$128,043,823	\$266,203
\$37,445,888	522	\$146,568,551	\$280,783
375.44%	-7.85%	-12.64%	-5.19%

Pending Sales Volume	Closed Sales Count	Closed Sales Volume	Average Sales Price
\$2,265,853,833	4,109	\$1,116,689,268	\$271,767
\$1,130,138,551	3,925	\$921,760,890	\$234,844
100.49%	4.69%	21.15%	15.72%
\$129,925,051	254	\$50,746,632	\$199,790
\$76,386,297	268	\$52,205,285	\$194,796
70.09%	-5.22%	-2.79%	2.56%

Median Sales Price	Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$264,000	\$143	\$135
\$235,000	\$133	\$126
12.34%	7.52%	7.14%
\$226,490	\$174	\$153
\$213,000	\$188	\$154
6.33%	-7.45%	-0.65%

Median Sales Price	Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$211,047	\$86	\$86
\$177,000	\$83	\$82
19.24%	3.61%	4.88%
\$179,500	\$189	\$189
\$159,500	\$70	\$70
12.54% N/A	N/A	

Median Sales Price	Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$302,000	\$162	\$150
\$279,900	\$151	\$142
7.90%	7.28%	5.63%
\$242,900	\$194	\$166
\$235,000	\$213	\$175
3.36%	-8.92%	-5.14%

Median Sales Price	Average Sales Price per Sq. Ft.	Median Sales Price per Sq. Ft.
\$230,375	\$125	\$121
\$200,000	\$114	\$110
15.19%	9.65%	10.00%
\$175,500	\$135	\$126
\$164,950	\$137	\$114
6.40%	-1.46%	10.53%