September 2019 Housing Statistics

October 14, 2019

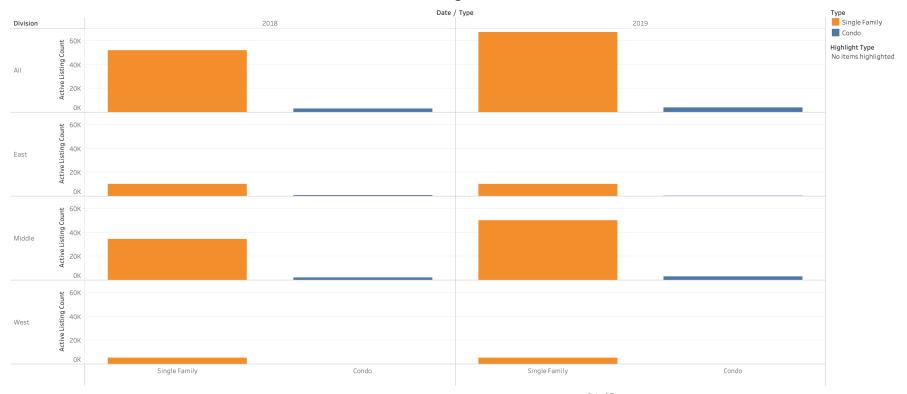


September 2019 Data

Sheet 13 (2)

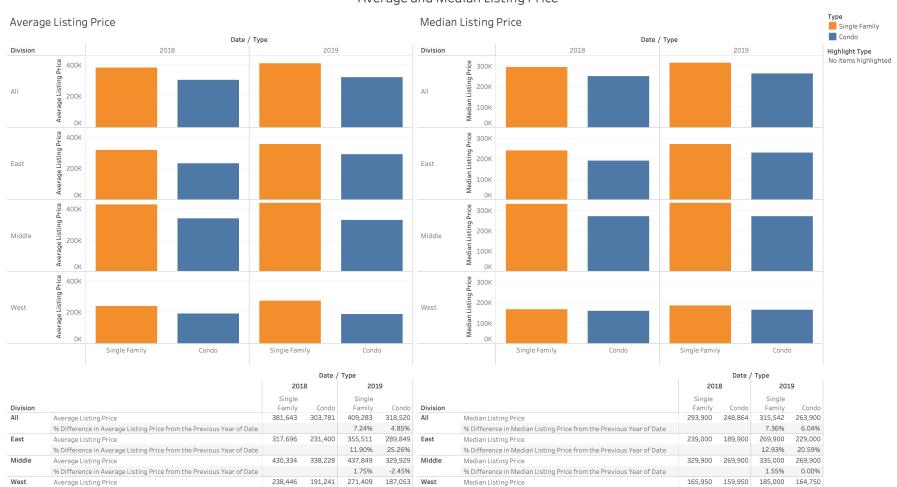
| | | | Date / | Туре | |
|----------|-----------------------|---------|---------------|---------|---------------|
| | | 2018 | | 201 | 9 |
| Division | | Condo | Single Family | Condo | Single Family |
| AII | Active Listing Count | 3,014 | 52,267 | 3,883 | 67,138 |
| | Average Listing Price | 303,781 | 381,643 | 318,520 | 409,283 |
| | Average Sales Price | 209,400 | 253,053 | 233,819 | 269,622 |
| | Closed Sales Count | 628 | 8,531 | 736 | 9,066 |
| | Median Listing Price | 248,864 | 293,900 | 263,900 | 315,542 |
| East | Active Listing Count | 778 | 10,413 | 652 | 10,475 |
| | Average Listing Price | 231,400 | 317,696 | 289,849 | 355,511 |
| | Average Sales Price | 173,655 | 222,622 | 186,325 | 237,040 |
| | Closed Sales Count | 220 | 2,638 | 226 | 2,840 |
| | Median Listing Price | 189,900 | 239,000 | 229,000 | 269,900 |
| Middle | Active Listing Count | 2,095 | 34,642 | 3,106 | 50,250 |
| | Average Listing Price | 338,228 | 430,334 | 329,929 | 437,849 |
| | Average Sales Price | 239,545 | 303,360 | 266,139 | 323,526 |
| | Closed Sales Count | 350 | 3,982 | 451 | 4,319 |
| | Median Listing Price | 269,900 | 329,900 | 269,900 | 335,000 |
| West | Active Listing Count | 142 | 5,488 | 130 | 5,344 |
| | Average Listing Price | 191,241 | 238,446 | 187,053 | 271,409 |
| | Average Sales Price | 162,819 | 194,692 | 165,387 | 196,993 |
| | Closed Sales Count | 59 | 1,489 | 61 | 1,520 |
| | Median Listing Price | 159,950 | 165,950 | 164,750 | 185,000 |

Listing Count



| | | | Date / Type | | |
|----------|---|---------------|-------------|---------------|---------|
| | | 2018 | | 2019 | |
| Division | | Single Family | Condo | Single Family | Condo |
| All | Active Listing Count | 52,267 | 3,014 | 67,138 | 3,883 |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 28.45% | 28.83% |
| East | Active Listing Count | 10,413 | 778 | 10,475 | 652 |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 0.60% | -16.20% |
| Middle | Active Listing Count | 34,642 | 2,095 | 50,250 | 3,106 |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 45.06% | 48.26% |
| West | Active Listing Count | 5,488 | 142 | 5,344 | 130 |
| | % Difference in Active Listing Count from the Previous Year of Date | | | -2.62% | -8.45% |

Average and Median Listing Price



% Difference in Median Listing Price from the Previous Year of Date

11.48%

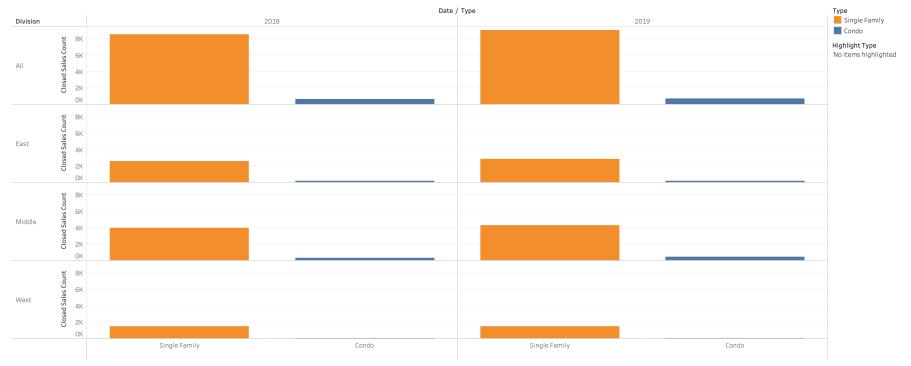
3.00%

13.82%

-2.19%

% Difference in Average Listing Price from the Previous Year of Date

Closed Sales

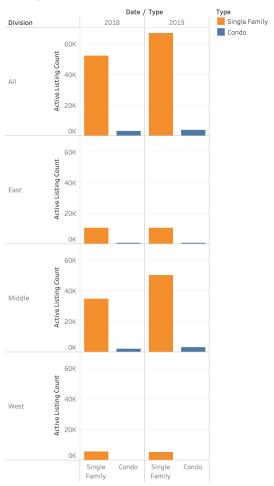


| | | Date / Type | | | | |
|----------|---|---------------------|---------------|--------|--|--|
| | | 2018 | 2019 | | | |
| Division | | Single Family Condo | Single Family | Condo | | |
| All | Closed Sales Count | 8,531 628 | 9,066 | 736 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 6.27% | 17.20% | | |
| East | Closed Sales Count | 2,638 220 | 2,840 | 226 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 7.66% | 2.73% | | |
| Middle | Closed Sales Count | 3,982 350 | 4,319 | 451 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 8.46% | 28.86% | | |
| West | Closed Sales Count | 1,489 59 | 1,520 | 61 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 2.08% | 3.39% | | |

Average Sales Price and Median Sales Price



Listing Count



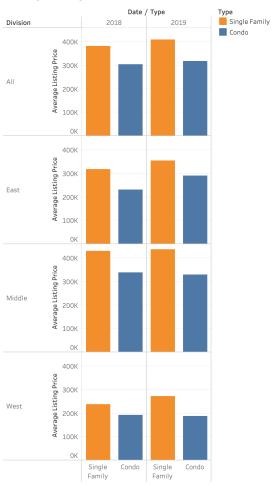
Sum of Active Listing Count for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Listing Count Cross

| | | | Date / Type | | | |
|----------|---|---------------|-------------|---------------|---------|--|
| | | 2018 | 2018 | | | |
| Division | | Single Family | Condo | Single Family | Condo | |
| All | Active Listing Count | 52,267 | 3,014 | 67,138 | 3,883 | |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 28.45% | 28.83% | |
| East | Active Listing Count | 10,413 | 778 | 10,475 | 652 | |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 0.60% | -16.20% | |
| Middle | Active Listing Count | 34,642 | 2,095 | 50,250 | 3,106 | |
| | % Difference in Active Listing Count from the Previous Year of Date | | | 45.06% | 48.26% | |
| West | Active Listing Count | 5,488 | 142 | 5,344 | 130 | |
| | % Difference in Active Listing Count from the Previous Year of Date | | | -2.62% | -8.45% | |

Active Listing Count and % Difference in Active Listing Count from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September.

Average Listing Price



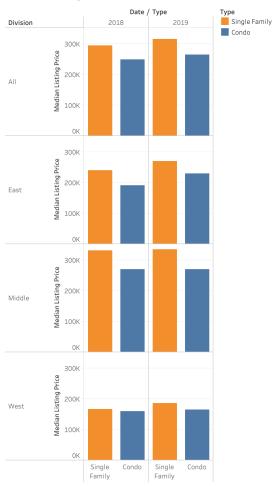
Sum of Average Listing Price for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Average Listing Price Cross

| | | Date / | | / Type | |
|----------|--|---------|---------|---------|---------|
| | | 2018 | | 201 | .9 |
| | | Single | | Single | |
| Division | | Family | Condo | Family | Condo |
| All | Average Listing Price | 381,643 | 303,781 | 409,283 | 318,520 |
| | % Difference in Average Listing Price from the Previous Year of Date | | | 7.24% | 4.85% |
| East | Average Listing Price | 317,696 | 231,400 | 355,511 | 289,849 |
| | % Difference in Average Listing Price from the Previous Year of Date | | | 11.90% | 25.26% |
| Middle | Average Listing Price | 430,334 | 338,228 | 437,849 | 329,929 |
| | % Difference in Average Listing Price from the Previous Year of Date | | | 1.75% | -2.45% |
| West | Average Listing Price | 238,446 | 191,241 | 271,409 | 187,053 |
| | % Difference in Average Listing Price from the Previous Year of Date | | | 13.82% | -2.19% |

Average Listing Price and % Difference in Average Listing Price from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Median Listing Price



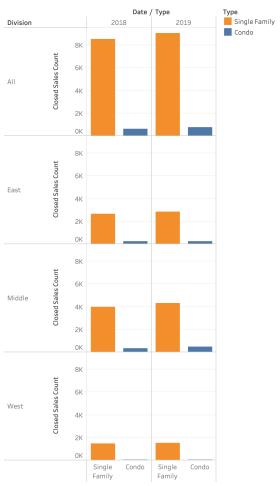
Sum of Median Listing Price for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Median Listing Price Cross

| | Date / | | | | |
|----------|---|---------|---------|---------|---------|
| | | | 2018 | | 19 |
| | | Single | | Single | |
| Division | | Family | Condo | Family | Condo |
| All | Median Listing Price | 293,900 | 248,864 | 315,542 | 263,900 |
| | % Difference in Median Listing Price from the Previous Year of Date | | | 7.36% | 6.04% |
| East | Median Listing Price | 239,000 | 189,900 | 269,900 | 229,000 |
| | % Difference in Median Listing Price from the Previous Year of Date | | | 12.93% | 20.59% |
| Middle | Median Listing Price | 329,900 | 269,900 | 335,000 | 269,900 |
| | % Difference in Median Listing Price from the Previous Year of Date | | | 1.55% | 0.00% |
| West | Median Listing Price | 165,950 | 159,950 | 185,000 | 164,750 |
| | % Difference in Median Listing Price from the Previous Year of Date | | | 11.48% | 3.00% |

Median Listing Price and % Difference in Median Listing Price from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Closed Sales



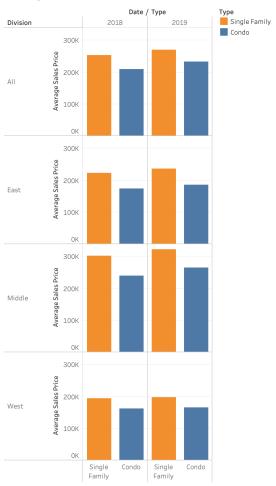
Sum of Closed Sales Count for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Closed Sales Cross

| | | Date / Type | | | | |
|----------|---|---------------------|---------------|--------|--|--|
| | | 2018 | 2019 | | | |
| Division | | Single Family Condo | Single Family | Condo | | |
| AII | Closed Sales Count | 8,531 628 | 9,066 | 736 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 6.27% | 17.20% | | |
| East | Closed Sales Count | 2,638 220 | 2,840 | 226 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 7.66% | 2.73% | | |
| Middle | Closed Sales Count | 3,982 350 | 4,319 | 451 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 8.46% | 28.86% | | |
| West | Closed Sales Count | 1,489 59 | 1,520 | 61 | | |
| | % Difference in Closed Sales Count from the Previous Year of Date | | 2.08% | 3.39% | | |

Closed Sales Count and % Difference in Closed Sales Count from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Average Sales Price



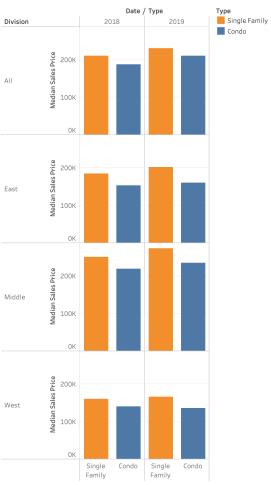
Sum of Average Sales Price for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Average Sales Price Cross

| | | | Туре | | |
|----------|-------------------------------------|---------------|---------|---------------|---------|
| | | 2018 | | 2019 | |
| Division | | Single Family | Condo | Single Family | Condo |
| All | Average Sales Price | 253,053 | 209,400 | 269,622 | 233,819 |
| | % Difference in Average Sales Price | | | 6.55% | 11.66% |
| East | Average Sales Price | 222,622 | 173,655 | 237,040 | 186,325 |
| | % Difference in Average Sales Price | | | 6.48% | 7.30% |
| Middle | Average Sales Price | 303,360 | 239,545 | 323,526 | 266,139 |
| | % Difference in Average Sales Price | | | 6.65% | 11.10% |
| West | Average Sales Price | 194,692 | 162,819 | 196,993 | 165,387 |
| | % Difference in Average Sales Price | | | 1.18% | 1.58% |

Average Sales Price and % Difference in Average Sales Price from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Median Sales Price



Sum of Median Sales Price for each Type broken down by Date Year vs. Division. Color shows details about Type. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.

Median Sales Price Cross

| | | Date / | Date / Type | | |
|----------|------------------------------------|---------------|-------------|---------------|---------|
| | | 2018 | | 2019 | |
| Division | | Single Family | Condo | Single Family | Condo |
| All | Median Sales Price | 210,000 | 187,284 | 230,000 | 209,950 |
| | % Difference in Median Sales Price | | | 9.52% | 12.10% |
| East | Median Sales Price | 185,000 | 153,750 | 201,850 | 161,000 |
| | % Difference in Median Sales Price | | | 9.11% | 4.72% |
| Middle | Median Sales Price | 250,000 | 219,245 | 274,226 | 235,000 |
| | % Difference in Median Sales Price | | | 9.69% | 7.19% |
| West | Median Sales Price | 160,500 | 140,000 | 166,000 | 136,500 |
| | % Difference in Median Sales Price | | | 3.43% | -2.50% |

Median Sales Price and % Difference in Median Sales Price from the Previous Year of Date broken down by Date Year and Type vs. Division. The data is filtered on Date Month, which keeps September. The view is filtered on Type, which keeps Condo and Single Family.