

# 2020 Key Dates for Tennessee REALTORS®

## JANUARY

- 1 Tennessee REALTORS® Office Closed (New Year's)
- 3 Tennessee Excel Summit (TNEX) Hotel Cutoff (unless already full)\*
- 6 2021 NAR Director Applications Due
- 13 Tennessee Excel Summit (TNEX) Early Bird Deadline\*
- 15 Knowledge is Power: Forms Update (in-house & livestream)\*\*
- 16 Tennessee REALTORS® Nominating Committee Meeting
- 21-23 Executive Leadership Roadshow #1 (Middle Tennessee)
- 24 Board of Directors Alternates Due (TNEX)
- 27 Tennessee Excel Summit (TNEX) Registration Ends\*
- 28 Professional Standards Certification
- 29 Mediation/Omudsman Training

## FEBRUARY

- 3-5 Tennessee Excel Summit (TNEX) - Hilton Nashville Downtown
- 5 Tennessee REALTORS® Day on the Hill - Nashville
- 17-18 A.R.E.A. Leadership Session 1
- 24-27 NAR RPAC President's Circle Conference - Miami, FL

## MARCH

- 11-12 THDA Housing Conference - Nashville
- 9-13 MIPIM - Cannes, France
- 13-16 NAR Joint AE Institute - San Diego, CA
- 26 Transaction Management (in-house only)\*\*
- 31-4/1 NAR Broker Summit - Hollywood, CA

## APRIL

- 6-8 Executive Leadership Roadshow #2 (East Tennessee)
- 10 Tennessee REALTORS® Office Closed (Good Friday)
- 15 2021 Tennessee Officer Applications Open
- 17 2020 REALTOR® of the Year Applications Open
- 17 2020 TREEF Educator of the Year Nomination Applications Open
- 20 A.R.E.A. Leadership Session 2
- 22 "Why I Should Care: Pathways to Professionalism" (in-house & livestream)\*\*
- 23-25 Region 4 Meeting - Charleston, SC

## MAY

- 5-7 T3 Summit - San Antonio, TX
- 11-16 NAR Legislative Meetings & Expo - Washington, D.C.
- 13 REALTOR® Day on the Hill - Washington, D.C.
- 20 Transaction Management (in-house only)\*\*
- 25 Tennessee REALTORS® Office Closed (Memorial Day)

## JUNE

- 1 2021 Committee/Trustee Applications Open
- 11 Tennessee Broker Summit - Murfreesboro
- 17 Transaction Management (in-house only)\*\*
- 24 RPAC-A-THON, live from Nashville
- 26 A.R.E.A. Leadership Session 3

\* = Our former Spring Conference is now the Tennessee Excel Summit (TNEX), featuring CE and business meetings.

\*\* = CE credit w/ proctoring where applicable. Visit [tntrealtors.com/education](https://tntrealtors.com/education) for more information.

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## JULY

- 3-4 Tennessee REALTORS® Office Closed (Independence Day)
- 8 2020 REALTOR® of the Year Application Deadline
- 8 2020 TREF Educator of the Year Nomination Deadline
- 13 2021 Tennessee REALTORS® Officer/DVP Application Deadline
- 16 TREC Core Residential (in-house & livestream)\*\*
- 20-22 Executive Leadership Roadshow #3 (West Tennessee)
- 26-27 Tennessee AE Training - Nashville

## AUGUST

- 5 Nominating Committee Meeting
- 6 REALTOR® of the Year Committee Meeting
- 16-18 NAR Leadership Summit - Chicago, IL
- 19 Transaction Management (in-house only)\*\*
- 26 Budget & Finance Committee Meeting
- 27 Executive Committee Meeting
- 28 A.R.E.A. Leadership Session 4
- 31 2021 Committee/Trustee Applications Due

## SEPTEMBER

- 7 Tennessee REALTORS® Office Closed (Labor Day)

## OCTOBER

- 2 Board of Directors Alternates Deadline (Savannah)
- 12-15 Region 4 Conference - Savannah, GA\*\*\*

## NOVEMBER

- 1-3 Leadership and Advocacy Conference
- 11/1 2021 Local Presidents & AEs Training
- 11/2 Tennessee REALTOR® Advocacy Training
- 11/3 2021 State-Level Chair/Vice Chair Training
- 11-16 NAR REALTORS® Conference & Expo - New Orleans, LA
- 18 Transaction Management (in-house only)\*\*
- 19 Annual Forms Update (in-house & livestream)
- 26-27 Tennessee REALTORS® Office Closed (Thanksgiving)

## DECEMBER

- 1 Tennessee RPAC Investment Deadline (Year-End)
- 24-25 Tennessee REALTORS® Office Closed (Christmas)
- 31 Tennessee REALTORS® Office Closed (New Year's Eve)

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\*\*\* = Our 2020 Fall Convention will take place as part of the 2020 Region 4 Conference in Savannah, GA.