[Suggested script for RPAC-A-THON, June 5, 2019]

Hello, this is <Name>.

As a fellow REALTOR and member of the <Local Association Name>, I know your time is valuable and I'd like to take a moment to share the importance of investing in the Realtors Political Action Committee, or RPAC. [expect possible response here]

RPAC supports elected officials and candidates for public office at the local, state and national levels who support and protect the commercial and residential real-estate industry, and private property rights. RPAC helps us as REALTORS to elect leaders who understand and share our point of view.

I'm an investor in RPAC, and I hope you will join me. By investing in RPAC, we are more powerful and can speak with one, united voice. And when REALTORS speak, our elected officials listen.

Can we count on you to show the country that REALTORS <u>CAN</u> make a difference by investing in the future of your business with a simple \$25 RPAC investment?

(If YES) That's great! We can take your credit card information over the phone, drop it off at the association office, or send someone to pick up a check.

(If NO) I can understand, but collectively, our RPAC dollars go a long way to advance our public policy initiatives at the local, state and national levels. How about \$15?

(If NO again) Would like to be contacted via email with information regarding RPAC & how to invest?

(closing) Thank you for your time today.