

January Tennessee Housing Market General Overview

| | | Sales December 2014 | Sales December 2015 | Median Price December 2014 | Median Price December 2015 | Inventory December 2014 | Inventory December 2015 |
|---------------|------------------------|------------------------|------------------------|-------------------------------|-------------------------------|----------------------------|----------------------------|
| Single-Family | Total | 3,667 | 3,685 | \$149,000 | \$164,900 | 33,171 | 27,046 |
| Single-Family | Eastern Grand Division | 928 | 989 | \$135,250 | \$150,000 | 1,231 | 10,390 |
| Single-Family | Middle Grand Division | 1,968 | 1,969 | \$169,950 | \$187,000 | 13,595 | 10,655 |
| Single-Family | Western Grand Division | 771 | 727 | \$114,000 | \$121,800 | 7,545 | 6,001 |
| Condo | Total | 331 | 340 | \$153,000 | \$151,308 | 3,173 | 2,228 |
| Condo | Eastern Grand Division | 81 | 82 | \$174,000 | \$163,750 | 1,544 | 1,189 |
| Condo | Middle Grand Division | 181 | 212 | \$160,000 | \$162,145 | 1,070 | 588 |
| Condo | Western Grand Division | 69 | 46 | \$103,175 | \$116,000 | 559 | 451 |