2012 TAR CONVENTION

September 19-21, 2012 – Meadowview Resort, Kingsport, TN

Registration Hours:		Cyber Café Hours:	
Wednesday, Sept. 19	8:30 AM – 6:30 PM	Wednesday, Sept. 19	9:00 AM - 5:00 PM
Thursday, Sept. 20	7:30 AM – 5:15 PM	Thursday, Sept. 20	8:00 AM - 5:00 PM
Friday, Sept. 21	7:30 AM – 5:15 PM	Friday, Sept. 21	8;00 AM - 5:00 PM

Wednesday, September 8:30 AM – 7:00 PM	• 19 TAR Registration Open
8:30 AM – 9:45 AM	Coffee and Muffins
8:45 AM – 10:15 AM	WCR Governing Board
9:00 AM – 10:15 AM	TREEF Trustees Meeting
9:00 AM – 10:15 AM	Governmental Affairs Committee
10:15 AM – 11:15 PM	RPAC Trustees
10:30 AM – 11:30 AM	CRS Chapter Meeting
10:30 AM – 12:00 Noon	WCR Chapter Meeting
12:15 PM – 1:45 PM	{} Executive Committee Meeting
2:15 PM – 3:15 PM	OPENING SESSION & KEYNOTE "Laugh at Fear" SPEAKER: Frank Miles
3:30 PM – 4:30 PM	EDUCATION: 2012 Legal Update (Non-CE) SPEAKER: Todd Sholar
4:45 PM – 5:30PM	GENERAL EDUCATION SESSION (Non-CE) "Getting Clutter Free and Organized for 2013!" SPEAKER: Mary Pankiewicz
6:00 PM – 9:30 PM	** Kickoff Party (TICKETED EVENT)

Thursday, September 20

7:30 AM – 5:15 PM	TAR Registration Open
8:00 AM – 9:30 AM	Coffee & Muffins
9:00 AM – 11:00 AM	* FEATURED EDUCATION SESSION (CE) "How to Negotiate In Tough Situations" SPEAKER: David Knox

11:15 AM –12:30 PM	**WCR Luncheon & Installation (TICKETED EVENT)
12:30 PM – 2:30 PM	* FEATURED EDUCATION SESSION (CE) "The Realtor Toolbox – Tools, Tips, and Techniques to Build Your Real Estate Business" SPEAKER: Sean Carpenter
3:00 PM - 5:00 PM	Directors Meeting
5:30 PM – 6:30 PM	RPAC Major Donor Reception
5:30 PM – 6:30 PM	Leadership TAR Reunion/Mixer
7:00 PM	TAR Past Presidents' Dinner

Friday, September 21

7:30 AM – 5:15 PM	TAR Registration Open
8:00 AM – 9:15 AM	** Inspirational Breakfast (TICKETED EVENT)
8:30 AM – 9:30 AM	Coffee & Muffins
9:30 AM – 11:30 AM	* FEATURED EDUCATION SESSION (CE) "Be Google-tastic!" SPEAKER: Stefanie Hahn
1:00PM – 3:00 PM	* FEATURED EDUCATION SESSION (CE) "The Power of Non-Selling" SPEAKER: Jerry Rossi
3:00 PM – 4:00 PM	Association Executive Officers Meeting
3:30 PM – 4:30 PM	GENERAL EDUCATION SESSION (Non-CE) "Your 2013 Tech To-Do List" SPEAKER: Stefanie Hahn
6:00 PM – 7:00 PM	** Main Event Reception (TICKETED EVENT)
7:00 PM – midnight	** MAIN EVENT Dinner, Awards & Installation (TICKETED EVENT)

This schedule provides for a total of 8 hours of CE.

 ^{} Closed Meeting
 * Application for CE Credit for these sessions
 ** Ticketed Events - Advance Reservations Required